

SRI LANKA'S CORPORATE INSPIRATION

Ranked the No.1 corporate in Sri Lanka

- Sri Lanka's largest and most **diversified conglomerate**
- Touching the lives of millions through **16 business sectors**
- **146 years** in Business
- Billion dollar export company, contributing **5.5% of Sri Lanka's export income**
- Business strongholds across **5 continents**, in over **80 countries** globally
- Over **31,000 employees** building leadership businesses
- Our nation's **5-time Best Corporate Citizen**, channeling value to over **2 million** lives everyday



DELIVERING PROFITABLE GROWTH FOR 2022/23

We recorded our highest-ever profitability in our 146-year operating history.

LKR 487.4 Bn

Annual Revenue

LKR 71.2 Mn

EBITDA

LKR 42.7 Mn

Profit Before Tax

LKR 27.7 Mn

Profit After Tax

'AAA' RATED BY FITCH RATINGS

Assigned the highest possible national long term corporate credit rating

The Hayleys Lifecycle: Enriching the
Future

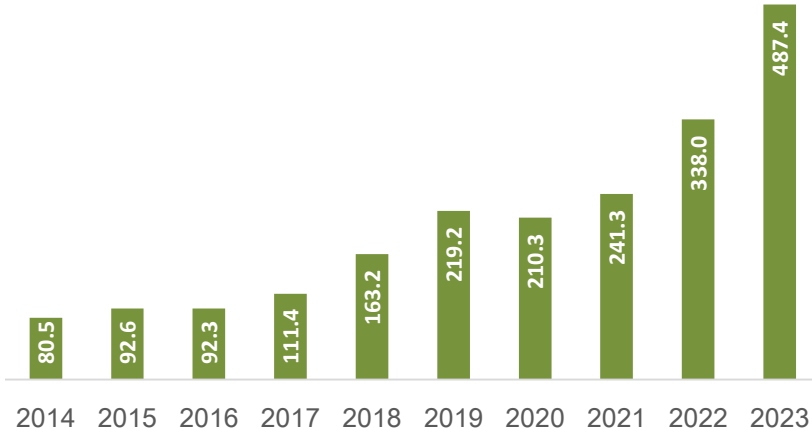
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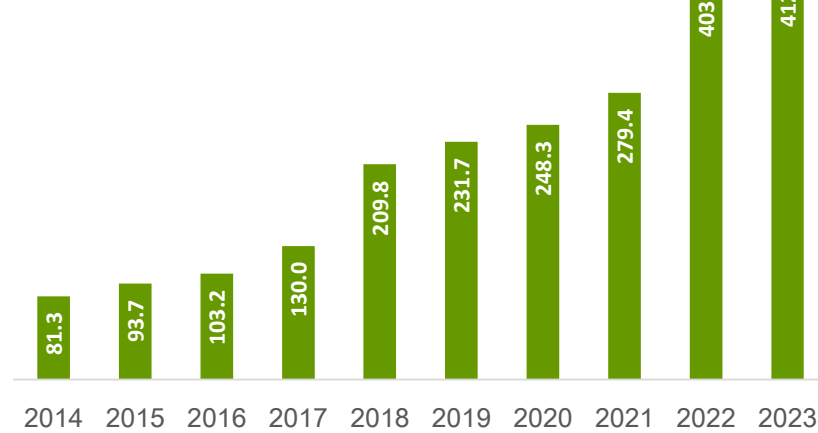
Hayleys
Hayleys PLC | Annual Report 2021/22

DELIVERING PROFITABLE GROWTH – 10 YEAR SUMMARY

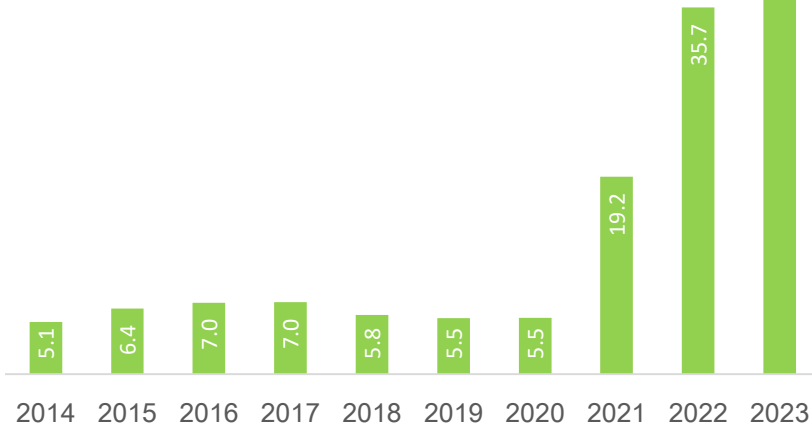
Revenue (LKR Bn) | 10Y CAGR - 22.2%



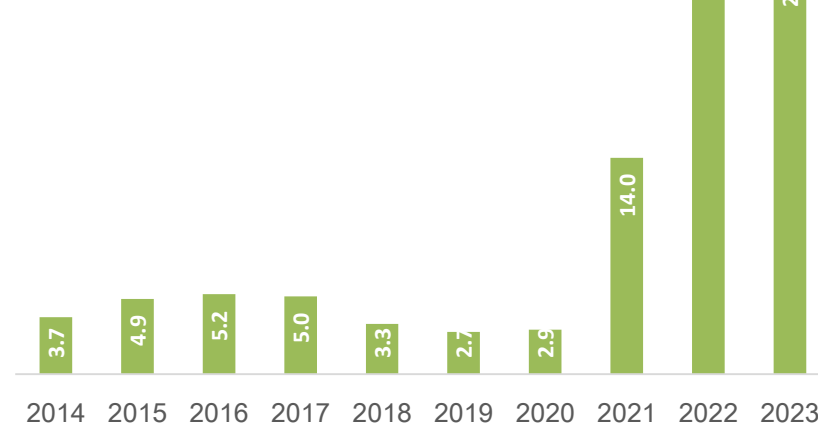
Assets (LKR Bn) | 10Y CAGR - 19.8%



PBT (LKR Bn) | 10Y CAGR - 26.7%



PAT (LKR Bn) | 10Y CAGR - 25.0%



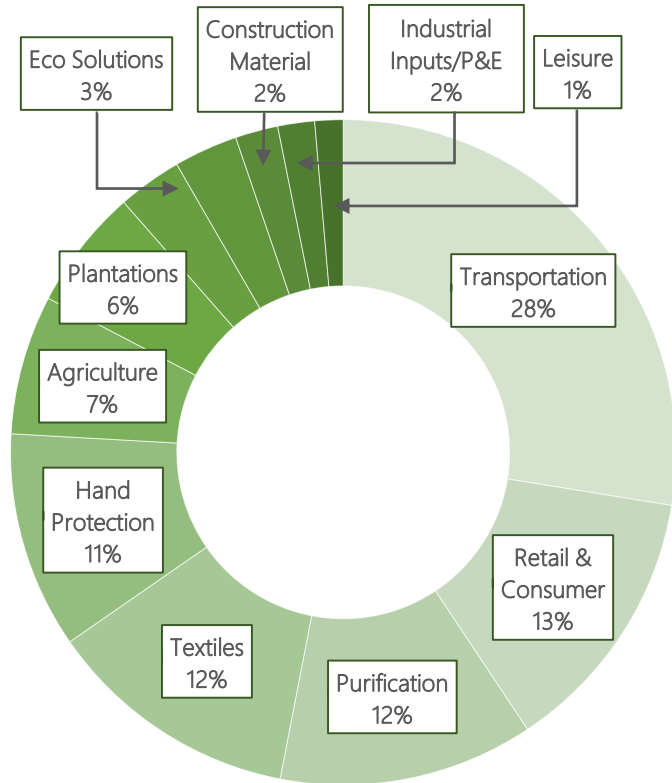
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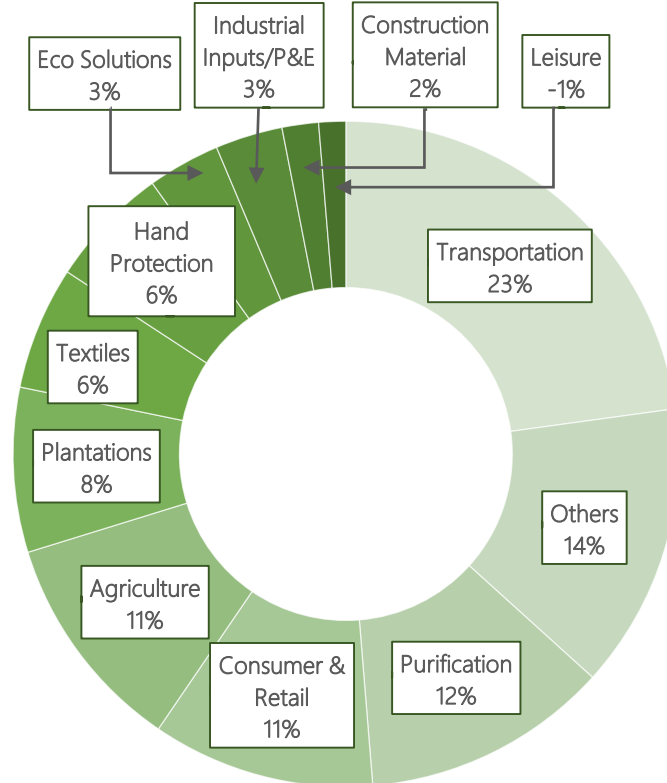
The Hayleys Lifecode: Enriching the
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SECTORWISE CONTRIBUTION | REVENUE & PROFITS



Sector Contribution to Revenue



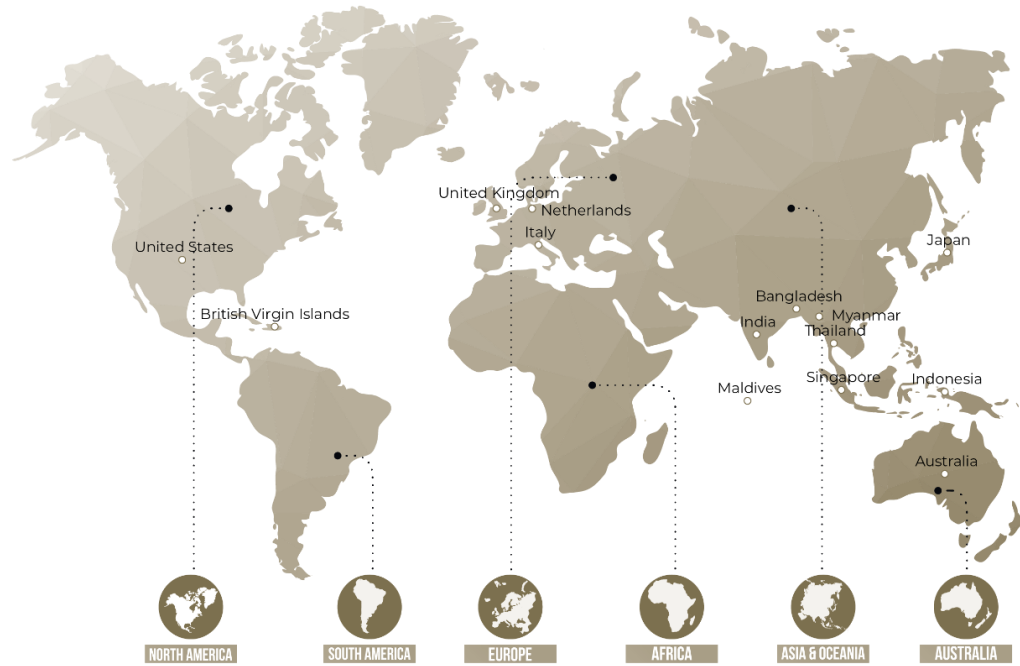
Sector Contribution to Earnings Before Interest & Tax



Read our latest
Integrated Annual Report



TAKING ON THE WORLD...



Supplies 5% of the global demand for household and industrial gloves.



Leader in the global coconut shell-based activated carbon market.



Sri Lanka's largest exporter of processed fruits and vegetables.



Leader in Sri Lanka's Transportation and Logistics Sector.



Pioneer and largest textile manufacturer and exporter in Sri Lanka.



Sri Lanka's largest exporter of aluminium extrusion products.



Largest, premier manufacturer and exporter of coir-based, eco-friendly products.



One of the world's most awarded, sustainable plantations, producing 4.6% and 4.7% of Sri Lanka's tea and rubber



Sri Lanka's largest manufacturer and supplier of consumer durables, with 410+ outlets island-wide.

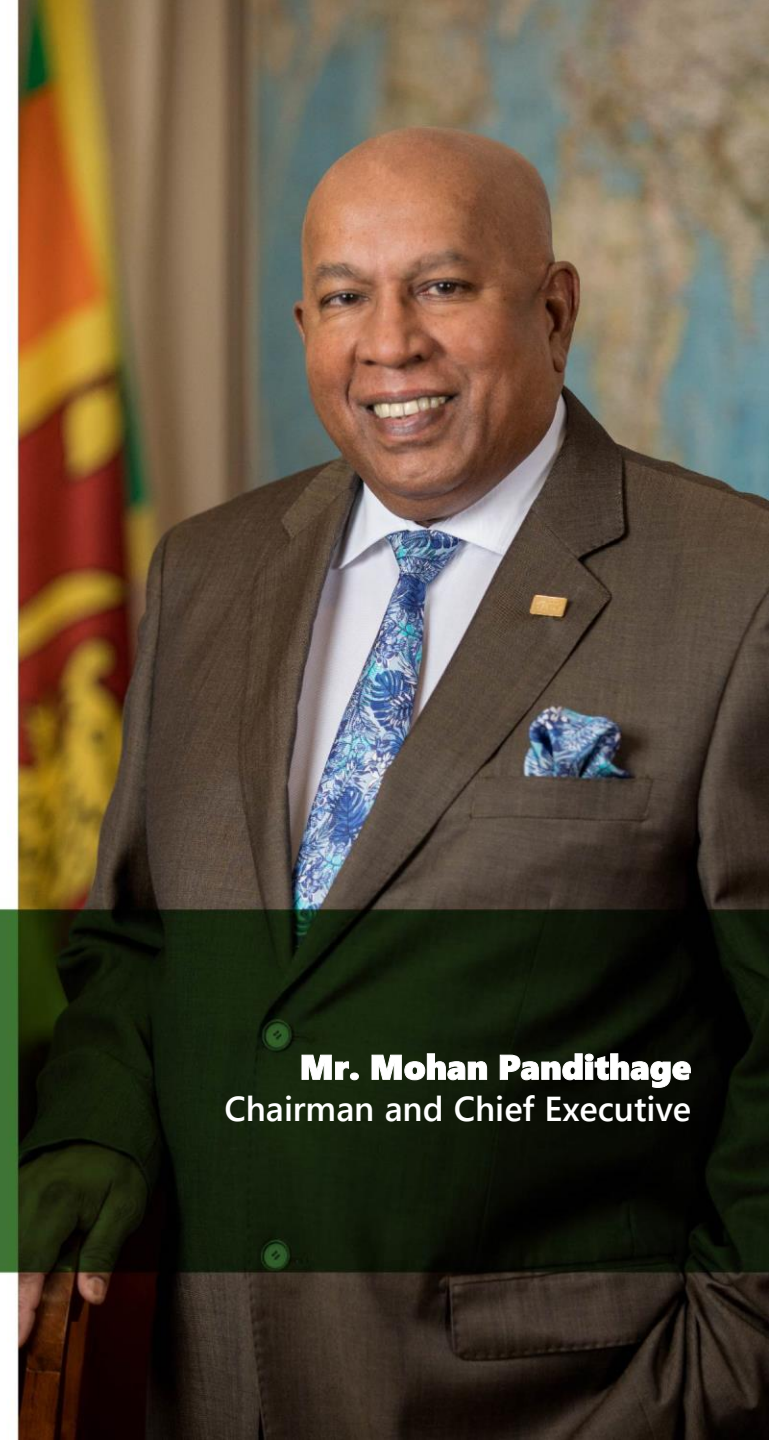
A global reach in over 80 countries worldwide

OUR LEADERSHIP

Chairman & Chief Executive - Mr. Mohan Pandithage

- Serves as Honorary Consul of the **United Mexican States (Mexico)** to Sri Lanka.
- Obtained Leadership Excellence Recognition by the Institute of Chartered Accountants of Sri Lanka.
- Honoured with the first-ever “**Sri Lanka Pinnacle Lifetime Award**” Chartered Institute of Logistics and Transport (CLIT)
- Honoured with the “**Lifetime Achievement Award**” Sea trade–Sri Lanka Ports, Trade and Logistics (SLPTL)
- Inducted as a “**Legend of Logistics**” Sri Lanka Logistics and Freight Forwarding Association (SLFFA)

The Hayleys Group Management Committee is the apex management committee of the Group, chaired by the Chairman & Chief Executive and comprises some of the most esteemed profiles in the industry. These include the Executive Directors of the Group, the Chief Financial Officer, the Head of Human Resources Officer and Sector Heads.



Mr. Mohan Pandithage
Chairman and Chief Executive

OUR AWARDS AND ACCREDITATIONS

- Only corporate recognised as the nation's Best Corporate Citizen by Ceylon Chamber of Commerce on five occasions
- Recognised for transparency, governance and ESG reporting amongst the most reputed international and local Annual Report Award platforms
- Won 8 prestigious Presidential Export Awards for developing Sri Lankan exports and supporting the national economy for 2019/20 and 2020/21.
- Ranked No. 1 Corporate 8 times (LMD Top 100 Corporates in Sri Lanka)
- Ranked No. 1 for 2020/21 and 2021/22 (Business Today Top 40)

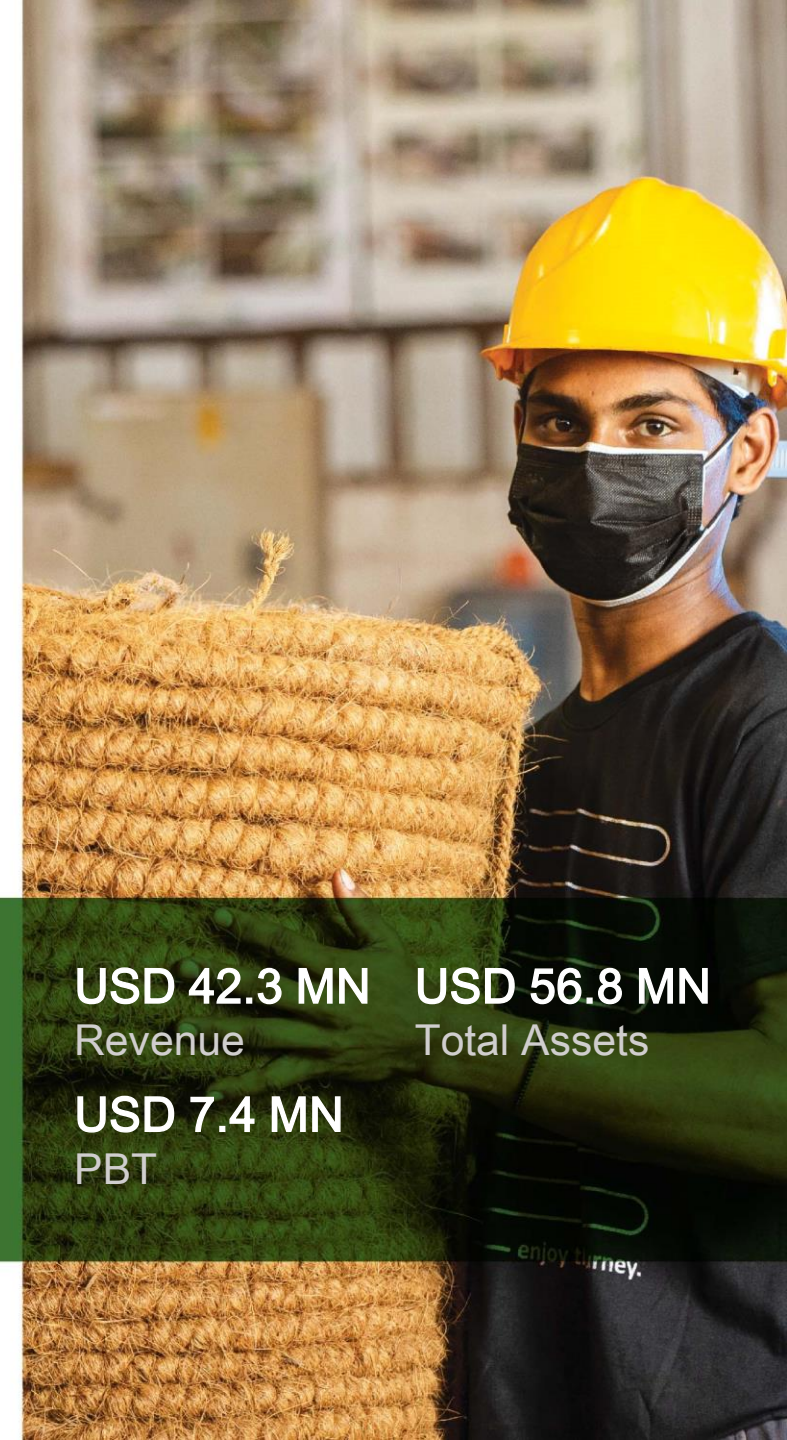


ECO SOLUTIONS

- Eco Solutions is the pioneer in value added coconut fibre based products industry with 146 years proven track record, being the leading manufacturer & exporter for a reputed top end customer base covering all 5 continents.
- Array of over 130 products in 1200 Variations. The product portfolio covers growing media, brushware, floor coverings, geo-textiles, erosion control, bio engineering, rubberized coir and mattresses.



Sri Lanka - 11 | India - 1



USD 42.3 MN Revenue
USD 56.8 MN Total Assets
USD 7.4 MN PBT

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HAND PROTECTION

- DPL is one of the largest manufacturers of Protective hand-wear, serving close to 5% of global demand for natural and synthetic latex-based household, industrial and electrician gloves from Sri Lanka and Medical examination gloves from Thailand sold across over 70 countries



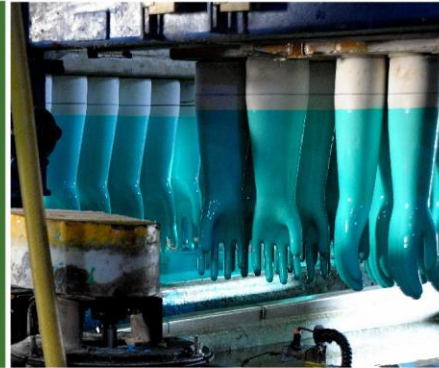
Manufacturing
Facilities

Sri Lanka - 5 | Thailand - 1

USD 142.6 MN
Revenue

USD 106.4 MN
Total Assets

USD 14.5 MN
PBT



PURIFICATION

- Haycarb is a global leader in premium grade coconut shell based activated carbon with 16% global market share offering the full spectrum of applications including water treatment, gold extraction, air purification and energy storage carbon for leading electric vehicle manufacturers.



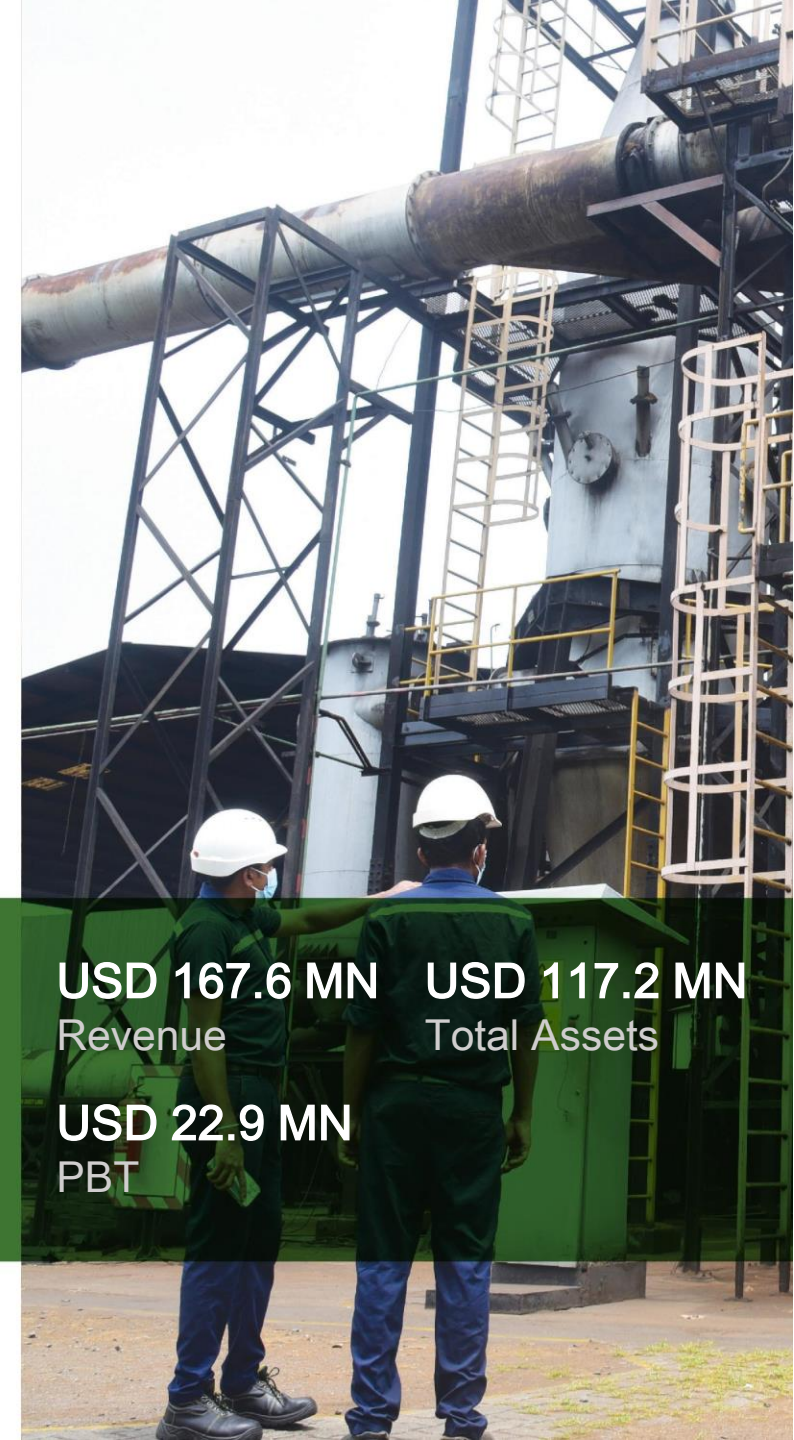
Manufacturing
Facilities

Sri Lanka - 2 | Thailand - 2 | Indonesia - 2



Global
Capacity

56,800 MT Per Annum



USD 167.6 MN
Revenue

USD 117.2 MN
Total Assets

USD 22.9 MN
PBT



TEXTILE MANUFACTURING

- Hayleys Fabric PLC is Sri Lanka's pioneering fabric manufacturer supplying a range of knits and fabrics for leading global fashion brands such as NIKE, Asics, Victoria's Secret, Decathlon & Intimissimi. Having acquired and consolidated the operations of South Asia Textiles Limited in April 2021, the Sector is now the largest textile manufacturer in the country



Manufacturing Facilities

Sri Lanka - 3



Manufacturing Capacity

6 Mn Fabric Meters Per Month

USD 166.6 MN Revenue
USD 118.9 MN Total Assets

USD 8.4 MN PBT



CONSTRUCTION MATERIALS

- Alumex is the leading Manufacturer of Aluminium Extrusions for Doors, Windows, Façade Systems & Light Engineering Industry with over 50% market share in Sri Lanka. Alumex is a License holder of leading global Aluminium proprietary systems. Alumex is also the largest exporter of Aluminium profiles in Sri Lanka.



Manufacturing
Facilities

Sri Lanka - 2



Manufacturing
Capacity

22,200 MT Per Annum



USD 28.1 MN
Revenue

USD 31.9 MN
Total Assets

USD 0.4 MN
PBT





USD 91.6 MN Revenue
USD 80.0 MN Total Assets

USD 13.9 MN PBT

AGRICULTURE

- Hayleys Agriculture Holdings is a leader in agricultural solutions and equipment in Sri Lanka with dominant positions in crop protection, fertilizer and animal health.
- Largest exporter of processed fruit and vegetables in Sri Lanka
- Maintains deep-rooted relationships with an island-wide base of farmers, out-growers and suppliers who are empowered through global market linkages and buy back agreements.

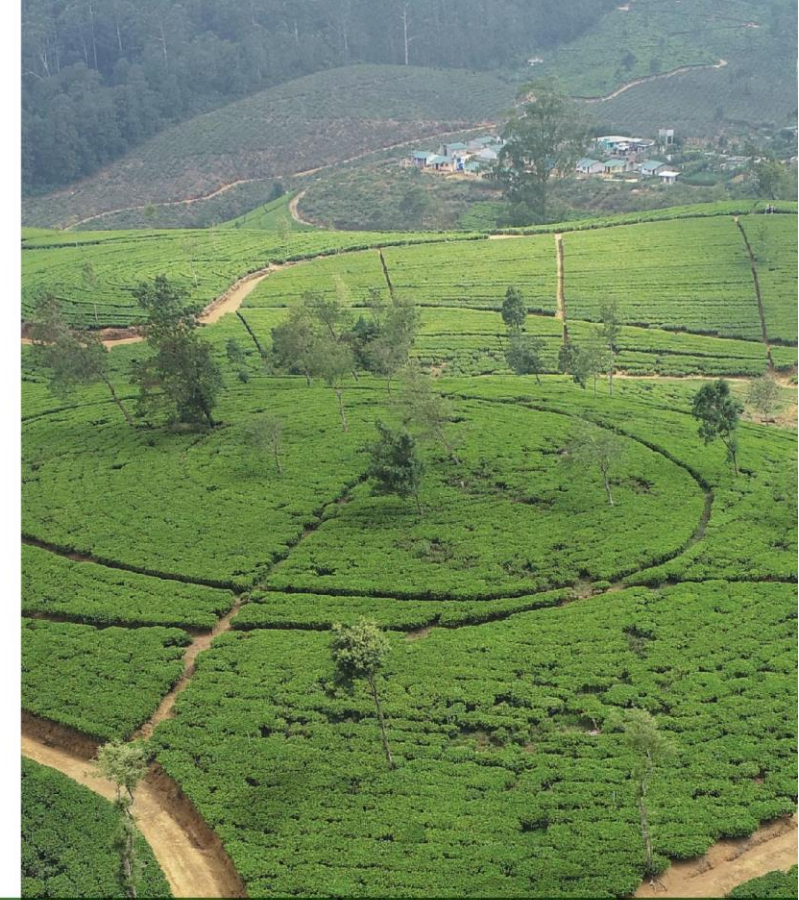


PLANTATIONS

- Hayleys Plantations is the most locally and globally certified, most awarded and the largest Plantation entity in Sri Lanka and is ranked as No. 1 in performance, quality and ethical and sustainable agribusiness plantation Management Company in Sri Lanka. The Sector consists of Sri Lanka's leading Regional Plantation Companies (RPC) Kelani Valley Plantations PLC, Talawakele Tea Estates PLC and Horana Plantations PLC.
- Collectively accounts for over 4.6% and 4.7% of Sri Lanka's tea and rubber production and uplifts the living standards of employees and estate community amounting to over 150,000 individuals.

Total Estates 55

Extent 26,000 Ha



PEDRO

USD 79.5 MN	USD 86.6 MN
Revenue	Total Assets
USD 18.6 MN	
PBT	





TEA EXPORTS

- Mabroc Teas (Pvt) Ltd. - Marketing arm of the Hayleys Plantation sector, exporting tea to over 50 Countries in the world. Mabroc's product range extends from bulk, packets and tea bags to exclusive gift presentations of black, green, herbal and flavored teas; taking value added Ceylon Tea to global markets.
- Martin Bauer Hayleys (Pvt) Ltd is a joint venture between Hayleys and Martin Bauer - a global giant in the botanical extracts manufacturing.
- Specializes in manufacturing and exporting 100% natural, pure Ceylon Tea extracts.
- Produces Instant Tea Powder, Instant Tea Concentrate and Tea Aroma/Flavors



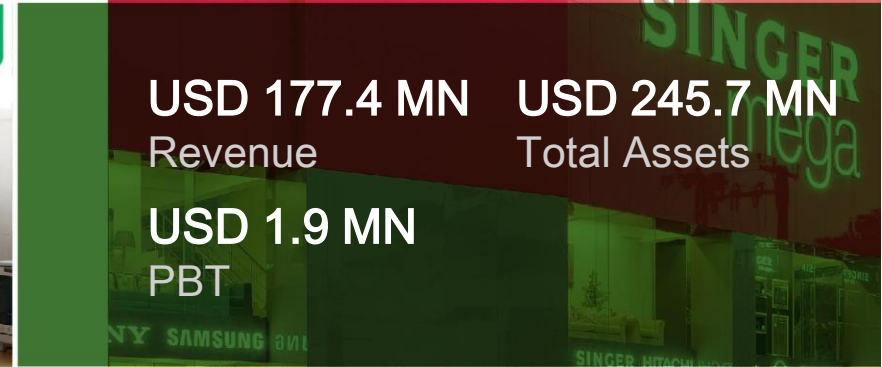
CONSUMER & RETAIL

- Singer is the market leader in Sri Lanka's consumer durables industry.
- Elevating and enriching lives of all Sri Lankans by retailing world renowned brands of home appliances, electronics and other consumer durables with dealer network of over 2,000 and over 410 retail outlets covering the island.
- The group's product range includes locally manufactured sewing machines, refrigerators and washing machines marketed under the Singer and SISIL brands.



Sri Lanka - 4

- **Hayleys Consumer** - Distributor for Proctor & Gamble products in Sri Lanka and Maldives



USD 177.4 MN Revenue USD 245.7 MN Total Assets

USD 1.9 MN PBT



LEISURE

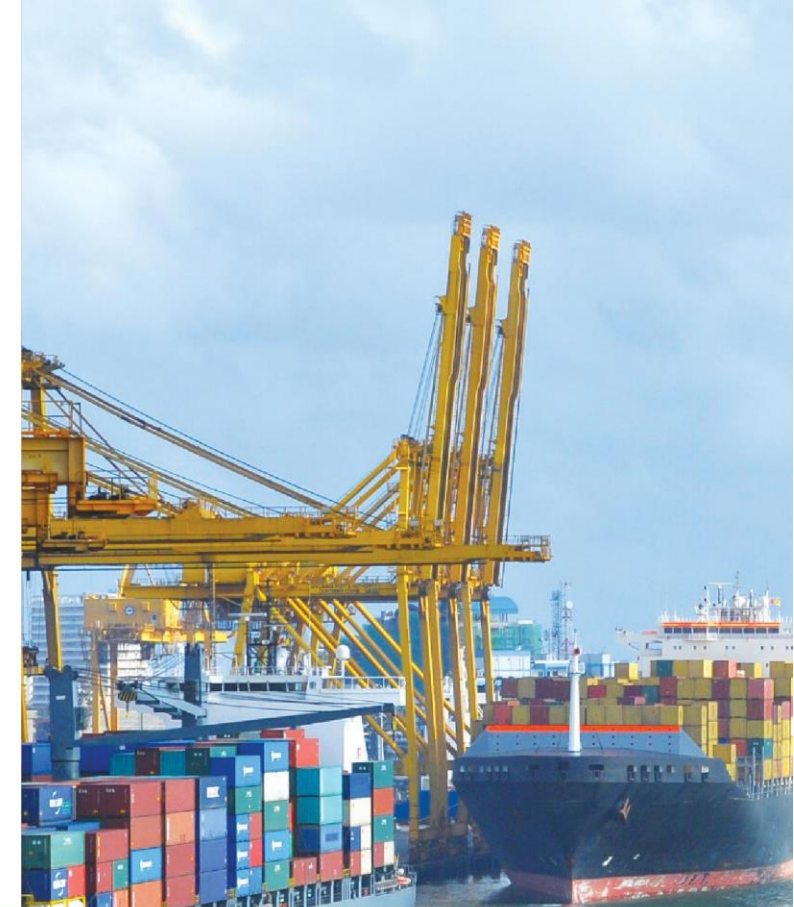
- Hayleys Leisure Sector is an expanding network of hotels, resorts, boutiques and wellness retreats that provides unique services & experiences to residents and tourists alike.
- Owner and operator of 4 resort properties through the Amaya Resorts chain
- Owner and operator of the 5-star city hotel, The Kingsbury.
- Managing agent for 5 boutique properties.

USD 18.6 MN Revenue
USD 59.3 MN Total Assets
USD -6.7 MN PBT



TRANSPORTATION & LOGISTICS

- Hayleys Advantis Group is a leading player in Sri Lanka's transportation and logistics industry with a growing presence in South Asia and South East Asia. It is at the forefront of the industry providing end-to-end solutions covering services in integrated logistics, projects & engineering, marine & energy, international freight management and aviation. The sector's competitive edge is underpinned by its partnerships with global logistics players, unparalleled industry expertise and wide array of services it offers.
- Largest marine asset owner and operator - 24 ocean going assets.
- Largest Free Zone operator- Storage footprint of 223,000 sqft.
- One of Sri Lanka's largest freight forwarding and shipping agency houses.
- Represents leading airlines and provides services in travel agency and inbound & outbound tours.



USD 372.9 MN **USD 213.8 MN**
Revenue Total Assets

USD 41.7 MN
PBT



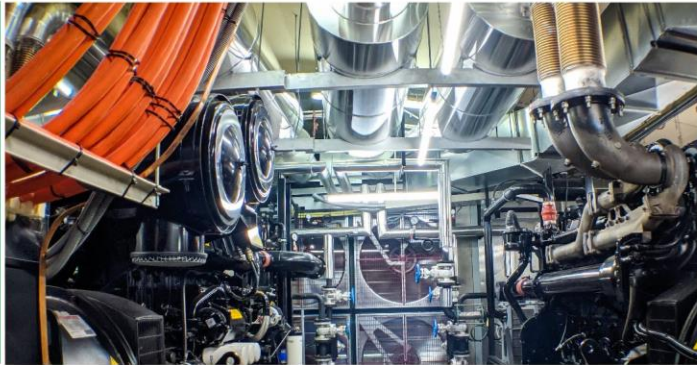
PROJECTS & ENGINEERING

- **Hayleys Fentons** is an organization with a rich history of 100 years and is the market leader that has earned the trust and excellence in bringing latest technology and engineering solutions.
- Engaged in multiple areas of expertise, spanning MEP, Solar, CCTV, ICT, UPS, Trading and Facility Management to its clients that spans over commercial, industrial, services and government sectors



INDUSTRIAL SOLUTIONS

- With a reputation for top-of-the-line products and services, Hayleys Aventura has established itself over the years as the premier industrial solutions provider in the local and international B2B markets, representing the world's best brands in industrial machinery, power generators, elevators, industrial raw materials and medical equipment.



USD 20.5 MN

Revenue

USD 2.6 MN

PBT

The World Of
Hayleys

POWER & ENERGY

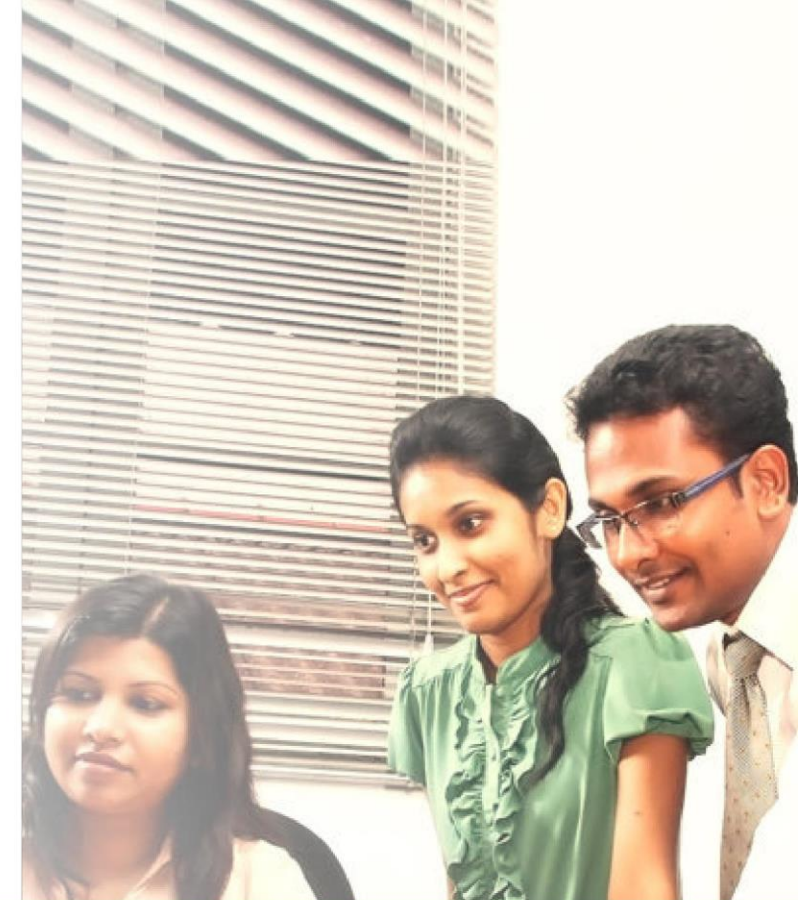
- Hayleys Aventura is a leading producer of renewable energy, with a collective installed capacity of 50MW in mini hydro, wind and solar power plants, amounting to 3% of installed capacity in the renewable energy sector of Sri Lanka.

USD 3.7 MN
Revenue
USD 1.5 MN
PBT



BUSINESS PROCESS OUTSOURCING

- Hayleys BPO and Shared services sector specializes in providing knowledge based secure solutions including finance and accounting, audit support, corporate due diligence support, private and corporate tax, payroll services, digital services and software development to local and global organizations spanning from SMEs to large corporates.



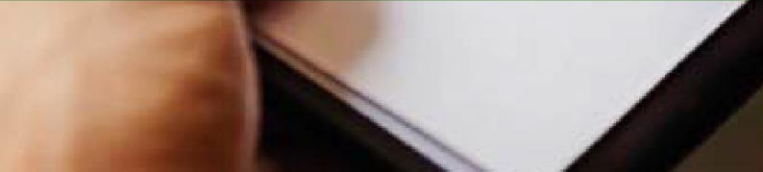
USD 1.7 MN
Revenue

USD 0.9 MN
PBT



INVESTMENTS & SERVICES

- The Hayleys Investments and Services Division overlooks and manages the Group's financial, legal, tax, information technology, business development, corporate affairs, human resource management, corporate communications, auditing and risk control, digital marketing, insurance, group security and export shipping services.



CREATING BETTER FUTURES TOGETHER...



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