# HAYLEYS PLC

Interim Report



## **THIRD QUARTER**

Nine months ended 31st December, 2020

### **STATEMENT OF PROFIT OR LOSS**

Consolidated		Co	onsolidated		Con	solidated	
Audited		Unaudited	Unaudited		Unaudited	Unaudited	
year ended		9 months to	9 months to		3 months to	3 months to	
31.03.20		31.12.20	31.12.19	Change	31.12.20	31.12.19	Change
Rs.'000	Notes	Rs.'000	Rs.'000	%	Rs.'000	Rs.'000	%
210,307,003	Revenue 4	171,895,488	160,629,112	7	64,999,923	55,253,570	18
(158,324,525)	Cost of sales	(126,947,309)	(120,896,109)	5	(47,745,570)	(40,546,505)	18
(1,829,082)	Direct interest cost	(1,414,219)	(1,390,739)	2	(454,011)	(473,518)	(4)
50,153,396	Gross profit	43,533,960	38,342,264	14	16,800,342	14,233,547	18
1,672,923	Other income	911,287	1,216,029	(25)	372,130	365,953	2
(10,687,848)	Distribution expenses	(8,832,979)	(8,029,105)	10	(3,109,827)	(3,191,505)	(3)
(24,247,578)	Administrative expenses	(18,224,282)	(18,903,568)	(4)	(6,581,687)	(6,124,056)	7
(418,013)	Other expenses	(108,546)	(312,978)	(65)	(32,276)	(69,241)	(53)
16,472,880	Results from operating activities	17,279,440	12,312,642	40	7,448,682	5,214,698	43
2,038,444	Finance income	1,931,977	1,199,720	61	689,498	297,854	>100
(13,047,348)	Finance cost	(7,790,796)	(9,616,681)	(19)	(2,154,662)	(3,009,427)	(28)
(11,008,904)	Net finance cost	(5,858,819)	(8,416,961)	(30)	(1,465,164)	(2,711,573)	(46)
86,882	Change in fair value of investment properties			-	-	-	-
264,061	Share of profit of equity accounted investees (net of tax)	285,244	240,692	19	82,295	21,257	>100
(310,867)	Value added tax on financial services	(191,130)	(249,622)	(23)	(74,552)	(97,750)	(24)
5,504,052	Profit before tax for the period 5	11,514,735	3,886,751	>100	5,991,261	2,426,632	>100
(2,609,260)	Tax expense	(3,311,460)	(1,677,029)	97	(1,611,209)	(857,772)	88
2,894,792	Profit for the period	8,203,275	2,209,722	>100	4,380,052	1,568,860	>100
	Profit for the period attributable to:						
372,432	Owners of the parent	4,087,543	138,396	>100	2,721,252	678,497	>100
2,522,360	Non-controlling interest	4,115,732	2,071,326	99 >100	1,658,800	890,363	86
2,894,792	Profit for the period	8,203,275	2,209,722	>100	4,380,052	1,568,860	>100
	Earnings / per share						
4.97	Basic (Rs.)	54.50	1.85		36.28	9.05	
4.97	Diluted (Rs.)	54.50	1.85		36.28	9.05	

## STATEMENT OF PROFIT OR LOSS

Company			Company			Company	
Audited		Unaudited	Unaudited		Unaudited	Unaudited	
year ended		9 months to	9 months to		3 months to	3 months to	
31.03.20		31.12.20	31.12.19	Change	31.12.20	31.12.19	Change
Rs.'000		Rs.'000	Rs.'000	%	Rs.'000	Rs.'000	%
400,102	Revenue	297,443	302,033	(2)	105,070	97,545	8
(173,195)	Cost of sales	(275,333)	(130,772)	>100	(92,270)	(41,553)	>100
226,907	Gross profit	22,110	171,261	(87)	12,800	55,992	(77)
1,021,949	Group dividend	2,006,302	586,606	>100	1,122,011	288,720	>100
15,705	Other income	127	15,697	(99)	43	15,697	(100)
13,952	Administrative expenses	88,127	(65,351)	>100	96,623	(15,556)	>100
1,278,513	Results from operating activities	2,116,666	708,213	>100	1,231,477	344,853	>100
31,841	Finance income	17,469	24,290	(28)	7,629	3,363	127
(3,092,129)	Finance cost	(2,056,435)	(2,338,850)	(12)	(563,447)	(780,006)	(28)
(3,060,288)	Net finance cost	(2,038,966)	(2,314,560)	(12)	(555,818)	(776,643)	(28)
5,550	Change in fair value of investment properties		-	-	-	-	-
(1,776,225)	Profit/Loss before tax for the period	77,700	(1,606,347)	>100	675,659	(431,790)	>100
(8,959)	Tax expense	(17,616)	(8,464)	>100	(17,616)	-	>100
(1,785,184)	Profit/Loss for the period	60,084	(1,614,811)	>100	658,043	(431,790)	>100

#### STATEMENT OF COMPREHENSIVE INCOME

Consolidated		(	Consolidated		C	onsolidated	
Audited		Unaudited	Unaudited		Unaudited	Unaudited	
year ended		9 months to	9 months to		3 months to	3 months to	
31.03.20		31.12.20	31.12.19	Change	31.12.20	31.12.19	Change
Rs.'000		Rs.'000	Rs.'000	%	Rs.'000	Rs.'000	%
2,894,792	Profit for the period	8,203,275	2,209,722	>100	4,380,052	1,568,860	>100
	Other Comprehensive income						
	Items that will not be reclassified subsequently to Statement of Profit or Loss						
(63,113)	Actuarial loss on employee benefit obligations	-	-	-		-	-
(2,446)	Net change on equity instruments designated at fair value through other comprehensive income	65,370	16,737	>100	32,660	14,965	>100
149,411	Tax on other comprehensive income	-	-	-	-	-	-
	Items that will be reclassified subsequently to Statement of Profit or Loss						
601,790	Net exchange differences on translation of foreign operations	627,036	600,599	4	484,242	161,655	>100
(294,433)	Net gain /(loss) on cash flow hedges	173,547	(65,475)	>100	(7,141)	30,804	>100
(858)	Share of other comprehensive income of equity accounted investees	-		-		-	-
390,351	Total other comprehensive income for the period, net of tax	865,953	551,861	57	509,761	207,424	-
3,285,143	Total comprehensive income for the period, net of tax	9,069,228	2,761,583	>100	4,889,813	1,776,284	>100
	Total comprehensive income for the period attributable to						
553,340	Owners of the parent	4,633,997	438,093	>100	3,001,890	802,124	>100
2,731,803	Non-controlling interest	4,435,231	2,323,490	91	1,887,923	974,160	>100
3,285,143		9,069,228	2,761,583	>100	4,889,813	1,776,284	>100

#### STATEMENT OF COMPREHENSIVE INCOME

Company			Company			Company	
Audited		Unaudited	Unaudited		Unaudited	Unaudited	
year ended		9 months to	9 months to		3 months to	3 months to	
31.03.20		31.12.20	31.12.19	Change	31.12.20	31.12.19	Change
Rs.'000		Rs.'000	Rs.'000	%	Rs.'000	Rs.'000	%
(1,785,184)	Profit/(Loss) for the period	60,084	(1,614,811)	>100	658,043	(431,790)	>100
	Other Comprehensive income						
	Items that will not be reclassified subsequently to Statement of Profit or Loss						
(24,857)	Actuarial loss on employee benefit obligations		-	-	-	-	-
-	Net change on equity instruments designated at fair value through other comprehensive income	•	-	-	•	-	-
1,879	Tax on other comprehensive income	•	-	-	•	-	-
	Items that will be reclassified subsequently to Statement of Profit or Loss						
-	Net exchange differences on translation of foreign operations		-	-		-	-
-	Net gain /(loss) on cash flow hedges		-	-		-	-
-	Share of other comprehensive income of equity accounted investees			-		-	-
(22,978)	Total other comprehensive income for the period, net of tax	-	-	-	-	-	-
(1,808,162)	Total comprehensive income for the period, net of tax	60,084	(1,614,811)	>100	658,043	(431,790)	>100

#### STATEMENT OF FINANCIAL POSITION

Consolidated	Company		Consol	idated	Comp	anv
Audited	Audited		Unaudited	Unaudited	Unaudited	Unaudited
as at	as at		as at	as at	as at	as at
31.03.20 Rs.'000	31.03.20 Rs.'000	Notes	31.12.20 Rs.'000	31.12.19 Rs.'000	31.12.20 Rs.'000	31.12.19 Rs.'000
		ASSETS Non - current assets				
88,485,496	178,930	Property, plant & equipment	87,819,061	88,283,414	143,633	217,727
9,613,729	-	Right-of- use assets	8,873,845	5,718,930	271,287	
2,719,260	75,900	Investment Properties	2,720,161	2,006,528	75,900	70,350
505,240	-	Biological assets	517,082	462,454		-
13,293,849	35,229	Intangible assets	13,179,712	14,123,198	55,273	-
-	39,144,873	Investments in subsidiaries	-		39,166,286	38,978,023
2,113,980	1,504,863	Investments in equity accounted investees	2,286,439	2,178,968	1,504,863	1,504,863
252,027	77,597	Other non-current financial assets	292,740	272,483	70,923	79,823
11,333,929	-	Non - current trade and other receivables Other non-current assets	11,705,766	11,438,957	-	-
1,119,034 1,241,800	71,215	Deferred tax assets	990,942 2,142,187	2,371,126 1,077,852	71,215	-
130,678,344	41,088,607	Total non-current assets	130,527,935	127,933,910	41,359,380	40,850,786
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42,225,729	1,775	Current assets Inventories	39,682,007	37,647,887	1,817	1,756
	3,187,550	Amounts due from subsidiaries			2,717,028	2,735,985
150,137	40,239	Amounts due from equity accounted investees	227,361	106,620	69,340	31,045
59,115,893	44,177	Trade and other receivables	63,839,709	60,397,381	58,287	69,282
2,318,473	8,613	Other current assets	2,546,238	2,819,915	60,367	48,327
1,497,885	62,917	Income tax recoverable	1,252,620	1,358,572	46,387	71,798
412,536	5,110	Other current financial assets	287,752	345,513	8,242	7,482
3,495,891	-	Short-term deposits	6,663,970	3,372,465	238,328	-
8,411,179	313,293	Cash in hand and at bank	15,317,412	8,183,396	211,752	63,252
3,021		Assets classified as held for sale 7	3,022	3,021	-	-
117,630,744	3,663,674	Total current assets	129,820,091	114,234,770	3,411,548	3,028,927
248,309,088	44,752,281	Total assets	260,348,026	242,168,680	44,770,928	43,879,713
		EQUITY AND LIABILITIES				
1,575,000	1,575,000	Stated capital 6	1,575,000	1,575,000	1,575,000	1,575,000
676,104	13,226	Capital reserves	675,934	661,113	13,226	13,226
23,644,932	-	Other components of equity	24,187,626	23,400,360		-
13,808,523	14,309,726	Revenue reserves	17,757,298	13,588,877	14,144,810	14,503,077
39,704,559	15,897,952	Total equity attributable to equity holders of the company	44,195,858	39,225,350	15,733,036	16,091,303
23,151,943	-	Non- controlling interest	25,987,918	23,351,027		-
62,856,502	15,897,952	Total Equity	70,183,776	62,576,377	15,733,036	16,091,303
		Non - current liabilities				
52,239,814	17,969,123	Interest bearing borrowings	54,888,862	51,492,758	20,339,330	18,493,642
787,993	-	Grants	829,928	794,368		-
5,120,949	-	Deferred tax liabilities	5,983,089	5,123,567		-
1,394,611	-	Security deposits	1,365,342	1,359,173	-	-
1,730,000	-	Other Non-current Liabilities	1,791,434	1,555,961		-
1,979,089	- 952,633	Other non-current financial liabilities	1,782,206	1,335,898 9,098,320	1 051 947	- 933,231
9,240,100 72,492,556	18,921,756	Employee benefit obligations Total non-current liabilities	9,875,197 76,516,058	70,760,045	1,051,847 21,391,177	19,426,873
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22.010.020	171.000	Current liabilities	45 400 535	22 752 445	535 543	(51.151
32,019,839	474,980 6,248	Trade and other payables Other current liabilities	45,189,535 4,417,041	32,753,665 2,790,321	535,562	651,151 18,380
3,447,003 5,035,956	0,248	Other current financial liabilities	7,641,461	5,162,833	15,598	10,580
5,055,950	69,312	Amounts due to subsidiaries	7,041,401	3,102,833	267,751	60,938
3,152	3,152	Amounts due to subsidiaries Amounts due to equity accounted investees	19,162	3,664	3,152	3,152
383,218		Deferred Revenue	498,323	447,815	-,	
754,952		Income tax payable	1,795,308	562,177	-	-
26,774,764	3,847,776	Current portion of long term interest bearing borrowings	20,587,890	25,446,999	4,997,424	3,599,027
44,540,814	5,531,105	Short-term interest bearing borrowings	33,499,140	41,664,452	1,827,228	4,018,091
332		Liabilities directly associated with assets classified as held for sale 7	332	332	-	-
112,960,030	9,932,573	Total current liabilities	113,648,192	108,832,258	7,646,715	8,361,537
185,452,586	28,854,329	Total liabilities	190,164,250	179,592,303	29,037,892	27,788,410
103,432,300		i otal haohitittä		1/7,372,303		27,700,410
248,309,088	44,752,281	Total equity and liabilities	260,348,026	242,168,680	44,770,928	43,879,713

The Financial Position as at 31st December 2020, and Statement of Profit or Loss, Statement of Comprehensive Income, Changes in Equity and Cash Flow for the nine months then ended are drawn up from the unaudited Financial Statements of the Company, its Subsidiaries and Equity Accounted Investees and they provide the information required by the Colombo Stock Exchange.

The Financial Statements have been prepared in compliance with the requirements of the Companies Act no 7 of 2007 .

sgd. Choliya De Silva Group Chief Financial Officer

The Directors are responsible for the preparation and presentation of these Financial Statements. Signed for and on behalf of the Board

#### sgd. Mohan Pandithage Chairman & Chief Executive 12th February 2021

#### STATEMENT OF CHANGES IN EQUITY

For the period ended 31st December	Attributable to owners of the Company													
		Capital Re	serves		Other Components	of Equity			Rever	ue Reserves				
Consolidated	Stated	Reserve	Other	Revaluation	Fair value reserve	Cashflow	Foreign currency	General	Timber	Bearer Biological	Retained	Shareholders'	Non-controlling	Total
	capital	on scrip	capital	reserve	of financial assets	hedge	translation	reserve	reserve	reserve	earnings	Funds	interest	Equity
		issue	reserve		at FVOCI	reserve	reserve							
	Rs. '000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000
Balance as at 31st March 2020	1,575,000	176,795	499,309	21,518,151	1,785	(750,405)	2,875,401	2,290,444	111,714	3,482	11,402,883	39,704,559	23,151,943	62,856,502
Due fits from the encoder of											4 007 542	4 007 5 4 2	4115 700	0 202 275
Profit for the period				-	-		-			-	4,087,543	4,087,543	4,115,732	8,203,275
Other Comprehensive income														
Net exchange differences on translation of foreign operations							344,620					344,620	282,416	627,036
Net gain on cash flow hedges				-	-	159,528	-					159,528	14,019	173,547
Net change on equity instruments designated at fair value through other comprehensive income					42,306							42,306	23,064	65,370
Total other comprehensive income					42,306	159,528	344,620	· · ·	· · ·	· · · · ·		546,454	319,499	865,953
Total Comprehensive income for the period					42,306	159,528	344,620				4,087,543	4,633,997	4,435,231	9,069,228
							0.1,020				.,		.,,	.,,
Transactions with owners, recorded directly in equity														
Dividends to equity holders											(225,000)	(225,000)	(1,618,368)	(1,843,368)
Transfers					(1,238)			400			838			
Total contributions by and distributions to owners				-	(1,238)			400			(224,162)	(225,000)	(1,618,368)	(1,843,368)
Changes in ownership interests in subsidiaries														
Adjustment on changes to non-controlling interest in subsidiaries		(253)	83	4,781	7	(8,407)	1,097	8,423		-	76,571	82,302	19,112	101,414
Total changes in ownership interests in subsidiaries		(253)	83	4,781	7	(8,407)	1,097	8,423		-	76,571	82,302	19,112	101,414
Total transactions with owners		(253)	83	4,781	(1,231)	(8,407)	1,097	8,823	<u> </u>		(147,591)	(142,698)	(1,599,256)	(1,741,954)
Balance as at 31st December 2020	1,575,000	176,542	499,392	21,522,932	42,860	(599,284)	3,221,118	2,299,267	111,714	3,482	15,342,835	44,195,858	25,987,918	70,183,776

#### STATEMENT OF CHANGES IN EQUITY

For the period ended 31st December	Attributable to owners of the Company													
		Capital Re	serves		Other Components	s of Equity			Reve	<u>ue Reserves</u>				
Consolidated	Stated	Reserve	Other	Revaluation	Fair value reserve	Cashflow	Foreign currency	General	Timber	Bearer Biological	Retained	Shareholders'	Non-controlling	Total
	capital	on scrip	capital	reserve	of financial assets	hedge	translation	reserve	reserve	reserve	earnings	Funds	interest	Equity
		issue	reserve		at FVOCI	reserve	reserve							
	Rs. '000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000
Balance as at 31st March 2019 - Restated	1,575,000	161,499	474,540	21,088,371	3,554	(480,373)	2,460,568	2,244,906	102,166	8,992	11,808,987	39,448,210	21,528,570	60,976,780
Profit for the period											138,396	138,396	2,071,326	2,209,722
Other Comprehensive income														
Net exchange differences on translation of foreign operations				-		-	347,757		-			347,757	252,842	600,599
Net loss on cash flow hedges Net change on equity instruments designated at fair value through other	-	-		-	-	(57,915)	-			-		(57,915)	(7,560)	(65,475)
comprehensive income					9,855		-			-		9,855	6,882	16,737
Total other comprehensive income		-		-	9,855	(57,915)	347,757			-		299,697	252,164	551,861
Total Comprehensive income for the period					9,855	(57,915)	347,757				138,396	438,093	2,323,490	2,761,583
Transactions with owners, recorded directly in equity														
Dividends to equity holders											(375,000)	(375,000)	(922,972)	(1,297,972)
Transfers		-	6,375			-	-			-	(6,375)	-	-	-
Total contributions by and distributions to owners	· · ·		6,375			-			-		(381,375)	(375,000)	(922,972)	(1,297,972)
Changes in ownership interests in subsidiaries														
Adjustment on changes to non-controlling interest in subsidiaries		17.694	1.005	2.872	38	24.457	1.176	(60)	23		(333.159)	(285.954)	421.939	135.985
, , ,				2,872										
Total changes in ownership interests in subsidiaries		17,694	1,005	2,872	38	24,457	1,176	(60)	23	-	(333,159)	(285,954)	421,939	135,985
Total transactions with owners		17,694	7,380	2,872	38	24,457	1,176	(60)	23		(714,534)	(660,954)	(501,033)	(1,161,987)
Balance as at 31st December 2019	1,575,000	179,193	481,920	21,091,243	13,447	(513,831)	2,809,501	2,244,846	102,189	8,992	11,232,850	39,225,350	23,351,027	62,576,377

#### STATEMENT OF CHANGES IN EQUITY

For the period ended 31st December	[					
		Capital Reserve	Other Component of Equity	Revenue Res	serves	
Company	Stated	Other	Revaluation	General	Retained	Total
	capital	capital	reserve	reserve	earnings	Equity
		reserve				
	Rs. '000	Rs.'000	Rs.'000	Rs.'000	Rs.'000	Rs.'000

Balance as at 31st March 2020	1,575,000	13,226	-	382,087	13,927,639	15,897,952
Profit for the period		-		-	60,084	60,084
Other Comprehensive income						
- Total other comprehensive income			-	-	-	-
Total Comprehensive income for the period	-	-	-	-	60,084	60,084
The second state of the se						
Transactions with owners, recorded directly in equity Dividends to equity holders		-	-	-	(225,000)	(225,000)
Total contributions by and distributions to owners	-	-	-	-	(225,000)	(225,000)
Total transactions with owners	-	-	-	-	(225,000)	(225,000)
Balance as at 31st December 2020	1,575,000	13,226	-	382,087	13,762,723	15,733,036

Balance as at 31st March 2019	1,575,000	13,226	-	382,087	16,110,801	18,081,114
Loss for the period Other Comprehensive income		-	-	-	(1,614,811)	(1,614,811)
Total other comprehensive income		-	-	-	-	
Total Comprehensive income for the period	-	-	-	-	(1,614,811)	(1,614,811)
Transactions with owners, recorded directly in equity						
Dividends to equity holders		-	-	-	(375,000)	(375,000)
Total contributions by and distributions to owners		-	-		(375,000)	(375,000)
Total transactions with owners	<u> </u>	-	-	-	(375,000)	(375,000)
Balance as at 31st December 2019	1,575,000	13,226	-	382,087	14,120,990	16,091,303

#### STATEMENT OF CASH FLOWS

Consolidated	Company		Consolid	lated	Company	7
Audited	Audited		Unaudited	Unaudited	Unaudited	Unaudited
year ended	year ended		9 months to	9 months to	9 months to	9 months to
31.03.20	31.03.20		31.12.20	31.12.19	31.12.20	31.12.19
Rs.'000	Rs.'000		Rs.'000	Rs.'000	Rs.'000	Rs.'000
		Cash flows from operating activities				
22,834,854	951,466	Cash generated from operations (Note A)	35,657,852	17,955,028	2,908,400	1,071,582
(810,401)	(87,704)	Employee benefit paid	(636,896)	(577,067)	(14,734)	(52,439)
(3,176,145)	(98,327)	Income tax paid	(2,064,086)	(2,600,691)	(1,085)	(37,377)
18,848,308	765,435	Net cash inflow from operating activities	32,956,870	14,777,270	2,892,581	981,766
		Cash flows from investing activities				
(8,290,039)	(57,572)	Purchase and construction of property, plant & equipment	(3,244,082)	(5,191,978)	(32,598)	(45,461)
(677,903)	-	Investments in other non- current assets	-	(677,903)	-	-
(4,483,323)	(64)	Investments in other current financial assets	(802,130)	(389,963)	-	
183	-	Development of biological assets	(11,843)	(12,528)	-	-
38,095	-	Grants received - capital	67,546	38,155	-	-
(13,600)	-	Improvements to investment property	(901)	-	-	-
488,555	62	Proceeds from disposal of property, plant & equipment/ investment property	132,696	411,048	255	53
5,340	-	Proceeds from disposal of intangible assets	92,908	3,627	-	-
4,281,574	-	Proceeds from disposal of current financial assets	969,426	278,478	-	
51,900	-	Proceeds from disposal of assets held for sale	-	51,900	-	-
(236,905)	-	On acquisition of right to generate hydro power/ ERP system	(127,380)	(102,589)	-	-
	-	Proceeds from buy back of shares of non current financial assets	12,048		-	-
-	(669,443)	Long term investments in group companies and others	(2,842)	(4,735)	(21,413)	(667,594)
543,634	21,955	Interest received	344,659	331,207	14,065	17,315
109,246	-	Net movement in deferred revenue	115,105	173,843	-	-
116,632	-	Dividends received from equity accounted investees	112,497	29,133	-	-
4,094	456	Dividends received from non-group companies	2,959	4,032	261	370
(8,062,517)	(704,606)	Net cash used in investing activities	(2,339,334)	(5,058,273)	(39,430)	(695,317)
10,785,791	60,829	Net cash inflow before financing	30,617,536	9,718,997	2,853,151	286,449
		Cash flows from financing activities				
(1,987,712)	-	Payment on lease	(780,114)	(10,697)	_	-
(10,997,452)	(3,054,139)	-	(6,378,610)	(9,058,048)	(2,009,487)	(2,305,699)
(359,353)	-	Dividend paid to non-controlling interest	(1,618,368)	(922,972)		-
52,136,197	10,500,000	Proceeds from interest-bearing borrowings	31,102,762	35,746,739	11,200,000	8,500,000
(46,168,149)	(7,010,338)	Repayment of interest-bearing borrowings	(34,082,981)	(30,672,284)	(7,975,000)	(4,721,125)
-	(2,000)	Long term loan facility fee	-	-	(3,000)	(2,000)
1,013,921	-	Net movement in financial liabilities	2,408,622	648,100	-	-
6,177	-	Net movement in security deposits	(29,269)	(29,261)	-	-
(1,533,999)	-	Acquisition of non-controlling interest	101,408	-	-	-
-	(15,244)	Debenture issue fee	-	-	-	(15,544)
(375,000)	(375,000)	Dividends paid to equity holders of parent	(225,000)	(375,000)	(225,000)	(375,000)
(8,265,370)	43,279	Net cash inflow / (outflow) from financing activities	(9,501,550)	(4,673,423)	987,513	1,080,632
2,520,421	104,108	Net increase / (decrease) in cash and cash equivalents	21,115,986	5,045,574	3,840,664	1,367,081
(35,153,050)	(5,321,920)	Cash and cash equivalents at beginning of the year/period	(32,632,629)	(35,153,050)	(5,217,812)	(5,321,920)
(32,632,629)	(5,217,812)	Cash and cash equivalents at end of the year/period (Note B)	(11,516,643)	(30,107,476)	(1,377,148)	(3,954,839)

Net cash flows related to discontinued operation, shown in Note 7, discontinued operation

The Notes on pages 11 to 13 form an integral part of these Financial Statements.

Figures in brackets indicate deductions.

#### STATEMENT OF CASH FLOWS

Consolidated	Company		Consolid	ated	Company		
Audited year ended 31.03.20 Rs.'000	Audited year ended 31.03.20 Rs.'000		Unaudited 9 months to 31.12.20 Rs.'000	Unaudited 9 months to 31.12.19 Rs.'000	Unaudited 9 months to 31.12.20 Rs.'000	Unaudited 9 months to 31.12.19 Rs.'000	
		A. Cash generated from operations					
5,504,052	(1,776,225)	Profit before tax	11,514,735	3,886,751	77,700	(1,606,347)	
0,001,002	(1), (0,220)	Adjustments for:	11,011,700	0,000,701		(1,000,017)	
11,008,904	3,060,288	Net finance costs	5,858,819	8,416,961	2,038,966	2,314,560	
(264,061)	-	Share of profits from equity accounted investees	(285,244)	(240,692)	_,,	_,=_,=_=	
5,159,375	70,583	Depreciation on property, plant & equipment / right of use assets	3,998,960	3,882,250	86,919	46,227	
79,870	-	Impairment of property, plant & equipment	8,000	-	8,678	8,678	
1,442,333		Depreciation on right of use assets	1,113,442				
110,462	-	Write off of property, plant & equipment			-		
(86,882)	(5,550)	Change in fair value of investment properties	-	-	-	-	
14,944		Change in fair value of agricultural produce on bearer biological assets	-	-	-	-	
(39,650)	-	Change in fair value of biological assets	-	-	-	-	
(56,545)	(62)	(Gain)/loss on the disposal of property, plant & equipment	(52,852)	(95,394)	(127)	(53)	
	(15,643)	(Gain)/loss on deemed disposal of subsidiary	-				
-	-	Scrip Dividend	-	-	-	(15,643)	
193,974	-	Amortisation of intangible assets	149,020	154,240	-	-	
711,428	-	Net (gain)/loss on translation of foreign currency	1,257,231	716,459	-	-	
940,203	-	Impairment of trade & other receivables	-	-	-	-	
361,581	-	Provision for unrealised profit and write-down of inventories	-		-	-	
(173,310)	-	Impairment/ amortisation of other non -current assets	-	53,797	-	-	
1,484,181	132,416	Provision for post employee benefit obligations	1,253,255	1,161,741	113,948	102,607	
(27,952)	-	Grants amortised	(25,611)	(21,637)	-	-	
26,362,907	1,465,807		24,789,755	17,914,476	2,326,084	850,029	
(4,248,022)	(534,997)	(Increase)/decrease in trade and other receivables and other current assets	(5,892,817)	(5,474,289)	378,611	18,037	
(2,859,741)	(867)	(Increase)/decrease in inventories	2,543,723	2,094,627	(41)	(848)	
3,579,710	21,523	Increase/(decrease) in trade and other payables	14,217,191	3,420,214	203,746	204,364	
	21,525	increase/ (accrease) in trace and other payables	11,217,171	5,120,211	203,740		
22,834,854	951,466		35,657,852	17,955,028	2,908,400	1,071,582	
		B. Analysis of cash and cash equivalents					
8,412,294	313,293	Cash in hand and at bank *	15,318,527	8,184,511	211,752	63,252	
3,495,891	-	Short - term deposits	6,663,970	3,372,465	238,328		
11,908,185	313,293		21,982,497	11,556,976	450,080	63,252	
(44,540,814)	(5,531,105)	Short-term interest bearing borrowings	(33,499,140)	(41,664,452)	(1,827,228)	(4,018,091)	
(32,632,629)	(5,217,812)	Cash and cash equivalents	(11,516,643)	(30,107,476)	(1,377,148)	(3,954,839)	

\* Includes discontinued operations.

## NOTES TO THE FINANCIAL STATEMENTS

1 The Interim Condensed Financial Statements have been prepared in compliance with Sri Lanka Accounting Standard LKAS 34- Interim Financial Reporting. These Interim Condensed Financial Statements should be read in conjunction with the Annual Financial Statements for the year ended 31st March 2020.

The Interim Condensed Financial Statements have been prepared on a historical cost basis, except for, land ,biological assets and financial instruments.

These Statements also provide information required by the Colombo Stock Exchange.

- 2 There has not been a significant change in the nature of the contingent liabilities, which were disclosed in the Annual Report for the year ended 31st March 2020.
- **3** No circumstances have arisen since the Statement of Financial Position date, which would require adjustments to the Interim Financial statements except for following,

The ordinary shares of the company will be subdivided by splitting each issued ordinary share into 10 ordinary shares from 10th February 2021. Consequently the total number of existing issued Ordinary Shares will be increased from 75,000,000 to 750,000,000 without changing the Stated Capital of the Company which will remain at Rs.1,575,000,000/-

#### 4 INDUSTRY SEGMENT REVENUE

Consolidated			Cons	solidated	
		Total	Intra-group	Exte	rnal
Audited				Unaudited	Unaudited
year ended				9 months to	9 months to
31.03.20				31.12.20	31.12.19
<u>Rs.'000</u>		Rs.'000	Rs.'000	Rs.'000	Rs.'000
6,216,160	Eco Solutions	6,073,301	1,018,164	5,055,137	4,944,619
17,870,232	Hand Protection	21,039,018	2,659	21,036,359	13,394,195
22,822,743	Purification Products	18,827,040	-	18,827,040	17,580,785
12,099,878	Textiles	10,905,979	8,696	10,897,283	9,863,887
4,644,728	Construction Materials	3,893,104	107,574	3,785,530	3,632,945
13,631,015	Agriculture	14,135,046	353,827	13,781,219	9,926,455
12,643,867	Plantations	11,521,331	15,200	11,506,131	9,788,638
43,894,412	Transportation & Logistics	25,638,214	34,070	25,604,144	31,740,753
61,564,533	Consumer & Retail	53,453,369	-	53,453,369	48,417,967
4,414,328	Industry Inputs	3,049,311	288,116	2,761,195	3,687,111
1,600,072	Power & Energy	1,100,008	18,610	1,081,398	1,370,731
4,481,442	Leisure	885,281	39,050	846,231	3,203,329
4,423,593	Others	4,249,233	988,781	3,260,452	3,077,697
210,307,003		174,770,235	2,874,747	171,895,488	160,629,112

## NOTES TO THE FINANCIAL STATEMENTS

#### 5 INDUSTRY SEGMENT RESULTS

Consolidated		Conso	lidated
Audited		Unaudited	Unaudited
year ended		9 months to	9 months to
31.03.20		31.12.20 Rs.'000	31.12.19 Rs.'000
Rs.'000			KS. 000
435,086	Eco Solutions	321,239	435,943
1,090,832	Hand Protection	4,093,361	900,773
2,501,619	Purification Products	3,562,804	1,846,573
445,181	Textiles	735,878	588,819
460,589	Construction Materials	689,439	352,936
1,546,504	Agriculture	1,543,163	1,062,359
406,592	Plantations	1,049,548	260,532
3,969,708	Transportation & Logistics	2,062,884	2,659,900
4,331,818	Consumer & Retail	3,647,472	3,290,253
307,732	Industry Inputs	269,860	232,797
938,149	Power & Energy	651,232	879,985
(352,310)	Leisure	(1,407,594)	(437,513)
1,629,143	Others	2,375,457	977,381
17,710,642	Segment results	19,594,743	13,050,737
(1,237,763)	Non - segment income/(expenses)	(2,315,303)	(738,095)
16,472,880	Operating profit	17,279,440	12,312,642
(11,008,904)	Net finance cost	(5,858,819)	(8,416,961)
86,882	Change in fair value of investment properties	-	-
264,061	Share of profits from equity accounted investees	285,244	240,692
(310,867)	Value added tax on financial services	(191,130)	(249,622)
5,504,052	Profit before tax	11,514,735	3,886,751

### NOTES TO THE FINANCIAL STATEMENTS

#### 6 STATED CAPITAL

Company		Cor	npany
Audited		Unaudited	Unaudited
as at		as at	as at
31.03.20		31.12.20	31.12.19
Rs.'000		Rs.'000	Rs.'000
	Issued and fully paid		
1,575,000	75,000,000 (75,000,000 - 31.12.2020) Ordinary Shares	1,575,000	1,575,000

#### 7 ASSETS AND LIABILITIES OF DISCONTINUED OPERATIONS

Consolidated		Conso	olidated
Audited		Unaudited	Unaudited
as at		as at	as at
31.03.20		31.12.20	31.12.19
Rs.'000		Rs.'000	Rs.'000
	Assets classified as held for sale		
1,906	Trade and Other Receivables	1,906	1,906
1,115	Cash in Hand and at Bank	1,115	1,115
3,021	Total assets	3,021	3,021
	Liabilities directly associated with assets classified as held for sale		
332	Trade and other payables	332	332
332	Total equity and liabilities	332	332

## **INVESTOR INFORMATION**

#### MARKET VALUE OF SHARES

The market value of an ordinary share of Hayleys PLC was as follows:

	31.12.20 <u>Rs.</u>	31.12.19 <u>Rs.</u>
Closing price on	414.50	174.90
Highest price recorded for the three months ending	450.00	188.20
Lowest price recorded for the three months ending	242.00	145.00
Market capitalisation (Rs. Mn.)	31,088	13,118
RATIOS		
Net assets per share	589.28	523.00
Price earnings ratio (times)	5.70	71.09

### SHARE TRADING FROM 1ST OCTOBER, 2020 TO 31ST DECEMBER, 2020

No. of transactions	15,074
No. of shares traded	9,961,326
Value of shares traded (Rs.)	3,799,808,555

#### LISTED DEBENTURES

Details regarding the listed debentures are as follows;

#### **DEBENTURE 1 -**

Listed, rated, senior, unsecured, redeemable debentures,

Type A- Fixed rate at 12.50% p.a. payable semi annually redeemable on 31st July 2023 Interest rate of comparable Government Securities as at 31st December, 2020 5.68% Type B- Floating rate AWPLR+1% p.a. payable semi annually redeemable on 31st July 2023 Interest rate of comparable Government Securities as at 31st December, 2020 5.68%

#### DEBENTURE TRADING INFORMATION FOR THE THREE MONTHS ENDED - 31.12.2020

There were no transactions during the period.

#### **DEBENTURE 2 -**

Listed, rated, senior, unsecured, redeemable debentures, Type A- Fixed rate at 13.00% p.a. payable semi annually redeemable on 26th August 2024

Interest rate of comparable Government Securities as at 31st December, 2020 6.21% Interest rate of comparable Government Securities as at 31st December, 2020 6.21%

#### DEBENTURE TRADING INFORMATION FOR THE THREE MONTHS ENDED - 31.12.2020

No. of Transactions	1
No. of Debentures traded	600,000
Value of Debentures traded (Rs.)	69,414,000
Highest Price (Rs.)	115.69
Lowest Price (Rs.)	115.69
Last Traded Price (Rs.)	115.69
Interest yield - Last traded	11.15%
Yield to maturity - Last traded	8%

RATIOS	31.12.20	31.12.19
Debt/ equity ratio	1.73	1.62
Quick asset ratio	0.45	0.36
Interest cover	1.42	0.31

## **INVESTOR INFORMATION**

#### FIRST TWENTY SHAREHOLDERS AS AT 31ST DECEMBER, 2020

e of the Sh	areholder	No.of Shares	%
1	Mr.K.D.D.Perera	38,259,697	51.01
2	Trustees of the D.S.Jayasundera Trust	8,698,017	11.60
3	Finco Holdings (Pvt) Ltd	2,340,830	3.12
4	Employees Provident Fund	1,388,803	1.85
5	Hayleys Group Services(Private) Ltd No.02 A/C	1,117,090	1.49
6	Sri Lanka Insurance Corporation Ltd-Life Fund	797,418	1.06
7	Mrs.R.N.Ponnambalam	600,145	0.80
8	Mr.N.K.A.D.De Silva	570,166	0.76
9	Mrs.R.M.Spittel	564,697	0.7
10	Mr.R.H.S.Phillips	520,727	0.6
11	Mrs.A.M.L.Johnpulle & Mr.B.J.M.Johnpulle	505,209	0.67
12	Seylan Bank PLC/W.D.N.H Perera	500,000	0.6
13	Mrs.Y.M.Spittel	465,561	0.62
14	Mrs.S.D. Wickramasinghe	449,298	0.6
15	Mrs.P.M Godamunne	443,447	0.5
16	Mrs.A.K Wikramanayake	438,449	0.58
17	J.B. Cocoshell (Pvt) Ltd	373,122	0.5
18	Mrs. V. Saraswathi & Mr. S. Vasudevan	355,519	0.4
19	Mr.A.C Wikramanayake	319,432	0.43
20	Mr.S.Rameshan	316,982	0.42
	Total	59,024,609	78.70

There were no non voting shares as at 31st December, 2020.

#### PUBLIC HOLDING

Percentage of public holding as at 31st December, 2020	37.09%
Total number of Shareholders representing the Public Holding	6,974
Float- adjusted market capitalization (Rs.)	11,530,353,750
The Company complies with option 1 of the Listing Rules 7.13.1 (a) which no minimum Public Holding.	

#### DIRECTORS' SHAREHOLDINGS AS AT 31ST DECEMBER, 2020

Directors' holdings of ordinary shares in the Company were as follows

Name of the Director	No.of Shares	
Mr. A M Pandithage	125,357	
Mr.K.D.D.Perera	38,261,363	*
Mr S C Ganegoda	25,000	
Mr H S R Kariyawasan	9,427	
Mr L R V Waidyaratne	37,930	
Ms. J. Dharmasena	21,095	

\* Inclusive of indirect holding through other companies in which he owns controlling interest.

## **CORPORATE INFORMATION**

#### NAME OF COMPANY

Hayleys PLC (A public limited company, incorporated in Sri Lanka in 1952)

#### **COMPANY NUMBER**

PQ 22

#### STOCK EXCHANGE LISTING

The ordinary shares of the Company are listed with the Colombo Stock Exchange of Sri Lanka

#### **REGISTERED OFFICE**

Hayley Building, P.O. Box 70, 400, Deans Road, Colombo 10, Sri Lanka Telephone: (94-11)2627000 Facsimile: (94-11)2699299 Website: http://www.hayleys.com

#### DIRECTORS

A M Pandithage – Chairman & Chief Executive K D D Perera - Co-Chairman (Non - Executive) S C Ganegoda H S R Kariyawasan Dr. H Cabral, PC L R V Waidyaratne M H Jamaldeen M Y A Perera Ms. J Dharmasena R J Karunarajah K D G Gunaratne Ms. A A K Amarasinghe (Alternate to K D D Perera)

#### GROUP MANAGEMENT COMMITTEE

A M Pandithage – Chairman & Chief Executive S C Ganegoda H S R Kariyawasan L R V Waidyaratne Ms. J Dharmasena W G R Rajadurai E R P Goonethileke Ms. D Talpahewa C De Silva N R Ranatunge D W P N Dediwela H Prematillake Ng Soon Huat

R J Karunarajah

#### AUDIT COMMITTEE

M Y A Perera - Chairman Dr H Cabral, PC M H Jamaldeen K D G Gunaratne (appointed w.e.f 17.06.2020)

#### **REMUNERATION COMMITTEE**

Dr H Cabral, PC – Chairman K D D Perera M H Jamaldeen M Y A Perera

#### NOMINATION COMMITTEE

A M Pandithage – Chairman K D D Perera Dr H Cabral, PC

#### RELATED PARTY TRANSACTION REVIEW COMMITTEE

Dr H Cabral, PC - Chairman S C Ganegoda M Y A Perera

#### SECRETARIES

Hayleys Group Services (Private) Limited 400, Deans Road, Colombo 10, Sri Lanka Telephone: (94-11)2627650 Facsimile: (94-11)2627645 E-mail: info.sec@hayleys.com Please direct any queries about the administration of shareholdings to the Company Secretaries

#### INVESTOR RELATIONS

Please contact Strategic Business Development Unit Telephone: (94-11)2627662 E-mail: info@cau.hayleys.com